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November 1, 2024

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701
By E-Mail Only - c/o jaburgess@acrel.org

Re: Nomination of Nadav Ravid for Membership

Dear Mr. Nolan:

I am pleased to nominate Nadav Ravid for membership in the American College of Real Estate Lawyers. He is an exceptional candidate and I look forward to the opportunity for him to add his extensive insights and experience to the collegial discussion among our Fellows.

Because Nadav handles transactional matters, he and I have not crossed paths in negotiations. However, I have repeatedly vetted his analysis of real estate issues as a result of our interactions with overlapping clients and contacts through the years. From those interactions, I can attest that he is a respected, valued, and trusted advisor of his clients and in the business community more generally, as I was originally introduced to him through a mutual friend -- a prominent financial advisor in town.

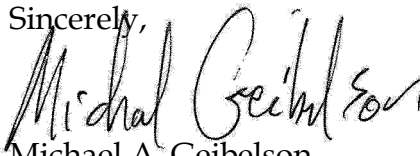
Nadav is the Founder and Managing Partner of the Ravid Law Group. It is a testament to his acumen in real estate transactional law that despite his firm's size, in the highly competitive Los Angeles market in particular, he has built a loyal following of large, national, and publicly-traded clients on both the landlord and tenant side (e.g. Brookfield Properties (NYSE: BAM), Circa Lighting, Comcast (NASDAQ: CMCSA), The Container Store (NYSE: TCS), e.l.f. Cosmetics (NYSE: ELF), Fossil (NASDAQ: FOSL), Guitar Center, Janie and Jack, Jay Luchs Capital, lululemon athletica (NASDAQ: LULU), Rapha Racing, Sweetgreen (NYSE: SG), and Williams Sonoma (NYSE: WSM). In addition, he has amassed a roster of developers and other prominent players in the real estate space.

His give-back has been substantial. In addition to his work as a University of California, Los Angeles Extension Program instructor where he teaches leasing, buying and selling commercial real estate, he has presented to numerous other organizations of note: American Bar Association, University of Southern California's Master of Real Estate Development graduate program and the International Council of Shopping Centers. The range of his experience is illustrated well by the range of topics on which he has presented in the materials provided. And he has twice participated in the Georgetown Law School Advanced Commercial Leasing Institute.

Nadav's give-back extends beyond the real estate legal world. He has been a consistent volunteer mentor for the "Everyone Mentors LA Program" within the Los Angeles Unified School District to students from underrepresented communities facing academic and personal challenges, and he has worked with foster children through the adoption process in the courts.

At his prior firm, Buchalter Nemer, he served as the Administrative Chair of the Real Estate Practice Group and as the Co-Chair of the firm's Recruiting Committee. He also chaired the Los Angeles County Bar Association's Real Property Subsection from 2008 to 2010 and the Leasing and Development Subsection from 2010 to 2014. He is also the Editor of the Dirt Report, a monthly newsletter summarizing new cases and laws impacting the real estate industry.

Should you wish to discuss Nadav's qualifications further, please don't hesitate to reach out.

Sincerely,

Michael A. Geibelson